

Message Text

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44

ACTION NEA-10

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P R 081138Z AUG 75
FM AMEMBASSY ISLAMABAD
TO USDOC WASHDC PRIORITY
INFO SECSTATE WASHDC 1456

UNCLAS ISLAMABAD 7292

E.O. 11652: N/A

TAGS: BTRA, (AZAM, FATEHUL)

SUBJ: TRAVEL TO USA OF RADIO/TELECOM MANUFACTURER

REF : ISLAMABAD 4020

1. MR. FATEHUL AZAM, GENERAL MANAGER, NATIONAL TELECOMMUNICATIONS CORP, HARIPUR, HAZARA, PAKISTAN PLANS THREE MONTH COMMERCIAL VISIT TO USA BEGINNING AUGUST 16, 1975. FIRST STOP WILL BE WITH CINCINNATI ELECTJTNICS CORP., OF CONCINNATI, OHIO WITH WHOM NATIONAL TELECOMMUNICATIONS HAS JUST SIGNED TECHNICAL COOPERATION AGREEMENT.

2. AZAM WISHES TO MEET WITH OTHER US MANUFACTURERS OF VHF AND MICROWAVE EQUIPMENT AND ELECTRONIC COMPONENTS. HE WOULD DISCUSS POSSIBLE TECHNICAL COLLABORATION ARRANGEMENTS WITH THESE FIRMS FOR THE MANUFACTURE OF THEIR PRODUCTS IN PAKISTAN. AZAM HAS NOT MADE DIRECT CONTACT WITH ANY US MANUFACTURERS. AS MR. AZAM S ITINERARY DEPENDS UPON ARRANGEMENTS CINCINNATI ELECTRONIC IS MAKING FOR VISITS TO
GR

GND MEXICO, HE WAS
UNABLE TO PROVIDE DATES AND CITIES HE WILL VISIT. HE DEFINITELY PLANS TO VISIT NEW YORK, LOS ANGELES
CD WASHINGTON. AT THE
LATTER HE WILL WORK OUT OF PAK EMBASSY.

3. NATIONAL TELECOMMUNICATIONS CORP IS A GOVERNMENT OWNED FIRM WHICH MANUFACTURERS AND REPAIRS PRODUCTS IN THE RADIO AND TELE-
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COMMUNICATION SECTORS. THE CORPORATION S MAIN CUSTOMERS ARE THE

MINISTRY OF DEFENSE AND PAKISTAN TELEPHONE AND TELEGRAPH. A MAY
1975 WTD WAS TRANSMITTED IN REFTEL.

4. ACTION REQUESTED: AZAM HAS PROMISED TO CONTACT USDOC
DISTRICT OFFICE IN CINCINNATI AS SOON AS HE ARRIVES AND ITINERARY
IS KNOWN. EMBASSY REQUESTS THAT DISTRICT OFFICE ASSIST AZAM IN
ARRANGING MEETINGS WITH US FIRMS AND VISITS TO OTHER US CITIES.
PLEASE ADVISE EMBASSY OF OUTCOME OF VISIT IF POSSIBLE.
BYROADE

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